

**Selection of Agency for Establishing, Operating and Maintenance of Migration Counselling
Cum Registration Center/s (MCRCs) for Bihar Skill Development Mission (BSDM) vide RFP No: BSDM/SANKALP/MCRC-157/2023 Date: 16/10/2023 In view of Pre bid meeting dated
19.10.2023, wherein general queries of the prospective bidder were responded in detail and clarified**

SN	Section as Referred by Bidder	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
1	Notice Inviting Request for Proposal, Page No.3	Document Fee and Tender Processing Fee: All Applicants have to pay a non-refundable Document Fee of Rs. 5,000/- (Five Thousand only) and Tender Processing Fee of Rs. 590.00 or as applicable (Five hundred ninety only) through e-payment mode	As per MSME policy circular dt 23rd March 2012, MSEs registered under UAM scheme will be provided tender cost free of cost. Bidders are required to submit a valid UAM certificate and their claim for free tender cost will be considered for the service/category for which they are registered as per UAM certificate. Decision of Bid Evaluation. Kindly Consider the same.	No Change. Reason: As per revised FAQs in respect to Public Procurement Policy for MSEs Order, 2012-reg. issued vide F.No. 1(3)/2018-MA, Part III, Dated 27th January 2022 refer to the answer given against the Question number 28 "The Public Procurement Policy for MSEs Order, 2012 is applicable to Central Government Ministries/ Departments and CPSUs. This Policy is not applicable to State Government Ministries/ Departments/ PSUs".
2	Notice Inviting Request for Proposal, Page No.3	Earnest Money Deposit (EMD): An EMD of Rs. 2,00,000/- (Two Lac) through e-payment mode only (i.e. NEFT/ RTGS /Credit or Debit Card) on E-Proc Portal, well before the last date/ time for submission/ uploading of offer/Bid, failing which the bid will be rejected. This EMD will be non-interest bearing and refundable. If the selected bidder fails to submit the requisite performance guarantee or to execute the agreement, this EMD will be forfeited.	As per Rule 170 of GFR "Micro and Small Enterprises (MSEs) as defined in MSE Procurement Policy issued by Department of Micro, Small and Medium Enterprises (MSME)" are exempt from submission of EMD (Bid security). Bidders claiming exemption of EMD under this rule(170 of GFR) are however required to submit a signed Bid securing declaration accepting that if they withdraw or modify their Bids during the period of validity, or if they are awarded the contract and they fail to sign the contract, or to submit a performance security before the deadline defined in the request for bids document, they will be suspended for the period of 12 months from being eligible to submit Bids for tenders with National Testing Agency. Kindly Consider the same.	No Change. Reason: As per revised FAQs in respect to Public Procurement Policy for MSEs Order, 2012-reg. issued vide F.No. 1(3)/2018-MA, Part III, Dated 27th January 2022 refer to the answer given against the Question number 28 "The Public Procurement Policy for MSEs Order, 2012 is applicable to Central Government Ministries/ Departments and CPSUs. This Policy is not applicable to State Government Ministries/ Departments/ PSUs".
3	Section 7.3, Page No.16	Physical Infrastructure	As this assignment is of long-term and significant importance, we kindly request clarification regarding whether the government will allocate space for the establishment of the MCRC or if the agency will be required to secure it on a rental basis.	The selected agency will be required to secure the premises for setting up MCRC by themselves i.e. on a rental basis etc.
4	7.3_ Physical Infrastructure_ Page 16	Grade A and Grade B City	Kindly Notified which would Grade A city and grade B city at your location list	As per letter no. 2.05.2017.EII(B) dated 07.07.2017, issued by the Department of Expenditure, Ministry of Finance, Government of India, only cities classified as "X" shall be treated as Grade A City. rest will be Grade B.

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5	7.3_ Physical Infrastrure Page 16	Overall Space for source MCRC and detination MCRC	Can we have accuire separate two buildings for it and It not clear	All the buildings of MCRC should be in the same premises.
6	Section 7.3, Page No.16	Physical Infrastructure	Whether fooding is to be provided to residential MCRC or Not?	The migrant laborers will have to arrange food.
7	8_Name of Cities where MCRC is to be setup_Page no-17	List of Cities	Wants to add more location like, Trippur, Nimrana (Raj)	No Changes-RFP condition will Prevail . Please refer RFP in details
8	6. Proposal Validity 6.3. Extension of Validity Period Page no. 30	The project duration will be for a period of 12 months. However, the project duration/ contract period may further be extended upon mutual agreement of both parties subject to the same terms and conditions and on the basis of the rate card as in Financial Bid with a 3% yearly escalation clause.	Given the strategic nature of this assignment, aimed at the advancement of youth, we kindly propose the following amendment to the clause: "The project duration will be for a period of 24 months. However, the project duration/ contract period may further be extended upon mutual agreement of both parties subject to the same terms and conditions and on the basis of the rate card as in Financial Bid with a 5% yearly escalation clause"	No Changes-RFP condition will Prevail . Please refer RFP in details
9	23. Key Deliverables and expected Output of destination and source MCRCs Page No.24	23. Key Deliverables and expected Output of destination and source MCRCs Key Deliverables and expected output / outcomes of destination MCRCs: - The Agency shall complete the MCRC wise deployment of the entire work force within 60 days of the contract signing. The Program Manager of the MCRCs shall take a holistic view of all the tasks to be performed as mentioned in Key tasks & responsibilities and Scope of work.	Due to the substantial infrastructure setup requirements in the delivery process, we kindly seek an extension of the timeline from 60 days to 90 days and requesting to amend the cluses as follows: The Agency shall complete the MCRC wise deployment of the entire work force within 90 days of the contract signing. The Program Manager of the MCRCs shall take a holistic view of all the tasks to be performed as mentioned in Key tasks & responsibilities and Scope of work	No Changes-RFP condition will Prevail . Please refer RFP in details
10	Section 24.1: Payments to the Agency, Page No.26	Agency will follow a monthly invoicing process	The majority of the investment will be allocated to the establishment of the MCRC. We kindly request the inclusion of a provision for an advance payment amounting to 25% of the total project cost to facilitate the setup of the MCRC immediately following the contract signing.	No Changes-RFP condition will Prevail . Please refer RFP in details
11	32.4 Termination by BSDM Page No. 30	BSDM may at any time terminate the Contract by giving a written notice of at least thirty (30) days written notice of termination to the Agency, such notice to be given after the occurrence of any of the events, terminate this Agreement if:	As it is unfeasible to entirely withdraw all resources and infrastructure, we kindly ask for a 60-day notice period to be granted to the executing agency for contract termination.	No Changes-RFP condition will Prevail . Please refer RFP in details

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12	Evaluation of Bids: Eligibility Criteria Point no.2 Page No.34	The bidder should have minimum Average Annual Turnover of INR 3 Crores in any three financial years out of FY 2018-19, 2019-20, 2020- 21, 2021-22 and 2022-23.	In order to promote extensive participation and ensure the provision of the best services without bias, we kindly request that companies with a minimum turnover of 1 crore be permitted to participate and request you to amend the clause as follows: The bidder should have minimum Average Annual Turnover of INR 1 Crores in three financial years FY 2020- 21, 2021-22 and 2022-23. And In order to promote extensive participation and ensure the provision of the best services without bias, we kindly request to amend the clause as follows: The bidder should have average annual turnover (AT) of INR 1 Crores in any 3 years out of FY 2018-19, 2019-20, 2020-21, 2021-22 and 2022-23 a.AT = 01 crores – 12 Marks b.01 crores < AT <= 03 crore- 16 Marks c.AT >03 crore -20 Marks	No Changes-RFP condition will Prevail . Please refer RFP in details
13	Evaluation of Bids: Eligibility Criteria Point no.3 Page No.34	The bidder should have a minimum positive net-worth of INR 0.40 Crore as on 31st March during any of the FY 2021-22 or 2022-23.	In order to participation and ensure the provision of the best services without bias, we kindly request that companies with a minimum positive net-worth of INR 0.10 Crore be permitted to participate and request you to amend the clause as follows: The bidder should have a minimum positive net-worth of INR 0.10 Crore as on 31st March during any of the FY 2021-22 or 2022-23. And In order to participation and ensure the provision of the best services without bias, we kindly request to amend the clause as follows: The bidder should have a minimum net-worth (NW) of INR 0.40 Crore as on 31st March 2022 / 31st March 2023. a.NW = 0.10 crores- 12 Marks b.0.10 crores < NW <= 0.30 crores- 16 Marks c.NW > 0.30 crores- 20 Marks	No Changes-RFP condition will Prevail . Please refer RFP in details
14	Evaluation of Bids: Eligibility Criteria Point no.4 Page No.34	The agency must have experience in operating of at least one migration registration and support center / labour workforce support center or equivalent.	As the MCRC is a novel concept, and a limited company possesses significant expertise in this sector, aiming to guarantee top-notch services while also facilitating the entry of other companies into this field to enhance services for BSDM, we kindly request amendments to the clauses as follows. The agency should possess a track record in managing skill development placement or an equivalent expertise.	No Changes-RFP condition will Prevail . Please refer RFP in details

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15	Preliminary Eligibility Criteria Pg 34	The agency must have experience in operating of at least one migration registration and support center / labour workforce support center or equivalent.	We have internal migration support centres in Bilaspur-Haryana and Noida. Where we provide support to our trained Candidates of DDUGKY and other projects of various states. Can these centres be considered as experience.	Please Refer RFP is details. The agency must submit the CA certificate and work order / contract / performance certificate related to the experience of the Migration Support Centre or its equivalent.
16	Preliminary Eligibility Criteria, Sl. No. 4 & Page No. 34	The agency must have experience in operating of at least one migration registration and support center / labour workforce support center or equivalent.	Being Skill Development expertise in residential, it will be applicable to full-fill this criteria as experience.	No Changes-RFP condition will Prevail . Please refer RFP in details
17	Evaluation of Bids: Eligibility Criteria Point no.5 Page No.35	The agency must have experience in operating of migration registration and support center / labour workforce support center or equivalent Full marks – 20 a. 1-2 centers- 12 marks b. 3-4 centers- 16 marks c. 5 or more centers- 20 marks	Considering the novelty of the MCRC concept, and recognizing the substantial expertise held by a limited company in this sector, with the goal of ensuring high-quality services and fostering opportunities for other companies to contribute to the enhancement of services for BSDM, it is crucial to prioritize the sharing of the workforce's strong profiles for effective program monitoring. Therefore, we kindly request amendments to the clauses as follows. •If the organization submits complete CVs assigned manpower- 20 marks. • If the organization submits profiles for 50% of the assigned manpower - 1 marks. • If the organization submits profiles for 25% of the assigned manpower- 1 marks.	No Changes-RFP condition will Prevail . Please refer RFP in details

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18	Evaluation of Bids; Eligibility Criteria Point no.6 Page No.35 Technical presentation	<p>Technical presentation</p> <p>a. Organizational strength, services offered, clientele, market penetration etc.</p> <p>b. Past Work Experience and Experience with Central or State Govt.</p> <p>c. Project Understanding / Approach & Methodology proposed for carrying out the said assignment</p> <p>d. Detailed Work Plan</p> <p>e. Overall Organization strength and its presence at destination city/ source district of MCRC location.</p> <p>f. Demonstration of any relevant experience which may bring advantage for the proposed scope of work under this RFP.</p> <p>g. National / state level Recognition /Awards if any.</p> <p>Full Marks- 20</p> <p>a. 2 marks</p> <p>b. 3 marks</p> <p>c. 4 marks</p> <p>d. 3 marks</p> <p>e. 4 marks</p> <p>f. 3 marks</p> <p>g. 1 marks</p>	<p>To ensure a comprehensive understanding and approach, we recommend the following format for the technical presentation,</p> <p>Technical presentation</p> <p>a.Organizational strength, services offered, clientele, market penetration etc.</p> <p>b.Past Work Experience and Experience with Central or State Govt.</p> <p>c.Project Understanding / Approach & Methodology proposed for carrying out the said assignment.</p> <p>d.Detailed Work Plan</p> <p>Full Marks- 20</p> <p>a. 5 marks</p> <p>b. 5 marks</p> <p>c. 5 marks</p> <p>d. 5 marks</p>	No Changes-RFP condition will Prevail. Please refer RFP in details

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