

RFP for Selection of Knowledge Partner of BSDM vide RFP No. BSDM/Knowledge Partner-158/2023-01 dated: 20.07.2023

In view of pre-bid meeting dated 02.08.2023, wherein the technical and general queries of the prospective bidders were responded in detail and clarified,

The response to relevant pre-bid queries are compiled as below:

SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
1	Page No. 61- Section 6. Terms of Reference (TOR) - Point VII	VII. At first-time deployment of the Framework / LMS / application the selected agency will have to ensure the required security audit / certifications within 3 months post deployment, through a certified agency of the product to be deployed. Post Deployment and initial audit / certification of the Framework / LMS / application, the selected agency will get the application / Framework / LMS audited through a certified agency at least on an annual basis as per set industry norms/protocols.	BSDM should allow security certification in 6 months post deployment considering the size and number of the applications required for BSDM.	Please refer corrigendum. The clause should be read as: "At first-time deployment of the Framework / LMS / application the selected agency will have to ensure the required security audit / certifications within 6 months post deployment, through a certified agency of the product to be deployed. Post Deployment and initial audit / certification of the Framework / LMS / application, the selected agency will get the application / Framework / LMS audited through a certified agency at least on an annual basis as per set industry norms/protocols.
2	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 3,4) Pre-Qualification Criteria: (Page- 35)	Certificate from a Chartered Accountant (As per format provided in form Prequal-6) regarding students count and centers count. Certificate from a Chartered Accountant (As per format provided in form Prequal-7) regarding number of IT Portal Certificate from a Chartered Accountant (As per format provided in form Prequal-8) regarding LMS	Can this clause be extended to include: Certificate from a Chartered Accountant (CA)/ Company Secretary (CS) / Bidder's Authorized Signatory Request Form Prequal-6,7,8 be under organization letter head signed by Authorised Signatory /Company Secretary	Please refer corrigendum. Form Prequal-6, Form Prequal-7 and Form Prequal-8 can also be certified by a Company Secretary.
3	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 4) Pre-Qualification Criteria: (Page- 35-36)	The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least three IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains.	The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least one IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains.	Please refer corrigendum. The clause is being modified to the extent mentioned below: The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least one IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains.

Sl. No.	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
4	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 5) Pre-Qualification Criteria: (Page- 36)	The Sole Bidder / Any Partner in case of a consortium should have experience of developing/ providing Learning Management System (LMS) services in at least three state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/donor funding projects in training/education /skill development field.	Point 5: The Sole Bidder / Any Partner in case of a consortium should have experience of developing/ providing Learning Management System (LMS) services in at least one state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/Govt. Universities/donor funding projects in training/education /skill development field	Please refer corrigendum. The clause is being modified to the extent mentioned below: The Sole Bidder / Any Partner in case of a consortium should have experience of developing/ providing Learning Management System (LMS) services in at least one state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/donor funding projects in training/education /skill development field.
5	H. Data Sheet (Section- C) Submission, Opening and Evaluation (SL. No-14) (Point- 2.2) Technical Proposal Evaluation Criteria: (Page- 38)	The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least three IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains. > 10 IT Portal or More: 10 Marks > 05 IT Portal <= 10 IT Portal: 07 Marks > = 03 IT Portal <= 05 IT Portal: 05 Marks Less than 03 IT Portal: 0 Marks (Maximum of 10 marks) {In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria}	The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least three IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains. >03 IT Portal or More: 10 Marks >02 IT Portal <= 03 IT Portal: 07 Marks > = 01 IT Portal <= 02 IT Portal: 05 Marks Less than 03 IT Portal: 0 Marks (Maximum of 10 marks) {In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria}	Please refer corrigendum. The criteria is being modified to the extent mentioned below: The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least one IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains. > 10 IT Portal or More: 10 Marks > 05 IT Portal <= 10 IT Portal: 07 Marks > 02 IT Portal <= 05 IT Portal: 05 Marks > = 01 IT Portal <= 02 IT Portal: 02 Marks Less than 01 IT Portal: 0 Marks (Maximum of 10 marks) {In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria}

S.N	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
6	H. Data Sheet (Section- C) Submission, Opening and Evaluation (SL No-14) (Point- 2.3) Technical Proposal Evaluation Criteria: (Page- 38-39)	The Sole Bidder / Any Partner in case of a consortium should have experience of developing/ providing Learning Management System (LMS) services in at least three state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects in training/education /skill development field. > 10 LMS or More: 10 Marks > 05 LMS <= 10 LMS: 07 Marks > = 03 LMS <= 05 LMS: 05 Marks Less than 03 LMS: 0 Marks (Maximum of 10 marks) (In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria)	The Sole Bidder / Any Partner in case of a consortium should have experience of developing/ providing Learning Management System (LMS) services in at least three state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects in training/education/skill development field. 02 LMS: 10 Marks 01 LMS: 5 marks Less than 01 LMS: 0 Marks (Maximum of 10 marks) (In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria)	Please refer corrigendum. The criteria is being modified to the extent mentioned below: The Sole Bidder / Any Partner in case of a consortium should have experience of developing/ providing Learning Management System (LMS) services in at least one state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects in training/education /skill development field. > 10 LMS or More: 10 Marks > 05 LMS <= 10 LMS: 07 Marks > 02 LMS <= 05 LMS: 05 Marks > = 01 LMS <= 02 LMS: 02 Marks Less than 01 LMS: 0 Marks (Maximum of 10 marks) (In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria)



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7	<p>H. Data Sheet (Section- C) Submission, Opening and Evaluation (SL No-14) (Point- 2.2) Technical Proposal Evaluation Criteria: (Page- 38)</p>	<p>The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least three IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains. > 10 IT Portal or More: 10 Marks > 05 IT Portal <= 10 IT Portal: 07 Marks > = 03 IT Portal <= 05 IT Portal: 05 Marks Less than 03 IT Portal: 0 Marks (Maximum of 10 marks) {In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria}</p>	<p>We would request you to kindly amend the clause as below The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least three IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ UGC recognised universities/ donor funding projects which has managed training/education /skill development value chains. > 05 IT Portal or More : 10 Marks >03 IT Portal <= 5 IT Portal: 07 Marks > = 01 IT Portal <= 03 IT Portal: 05 Marks >= 1 IT Portal: 0 Marks (Maximum of 10 marks) {In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria}</p>	<p>Please refer corrigendum. The criteria is being modified to the extent mentioned below: The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least one IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains. > 10 IT Portal or More: 10 Marks > 05 IT Portal <= 10 IT Portal: 07 Marks > 02 IT Portal <= 05 IT Portal: 05 Marks > = 01 IT Portal <= 02 IT Portal: 02 Marks Less than 01 IT Portal: 0 Marks (Maximum of 10 marks) {In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria}</p>

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8	H. Data Sheet (Section- C) Submission, Opening and Evaluation (SL No-14) (Point- 2.3) Technical Proposal Evaluation Criteria: (Page- 38-39)	<p>The Sole Bidder / Any Partner in case of a consortium should have experience of developing/ providing Learning Management System (LMS) services in at least three state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects in training/education /skill development field.</p> <p>> 10 LMS or More: 10 Marks > 05 LMS <= 10 LMS: 07 Marks > = 03 LMS <= 05 LMS: 05 Marks Less than 03 LMS: 0 Marks (Maximum of 10 marks) (In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria)</p>	<p>We would request you to kindly amend the clause as below:</p> <p>The Sole Bidder / Any Partner in case of a consortium should have experience of developing/ providing Learning Management System (LMS) services in at least three state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ UGC recognised Universities/ donor funding projects in training/education /skill development field.</p> <p>> 05 LMS or more : 10 Marks >03 LMS <= 5 LMS: 07 Marks > = 01 LMS <= 03 LMS: 05 Marks >= 1 LMS: 0 Marks (Maximum of 10 marks)</p> <p>{In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria</p>	<p>Please refer corrigendum. The criteria is being modified to the extent mentioned below:</p> <p>The Sole Bidder / Any Partner in case of a consortium should have experience of developing/ providing Learning Management System (LMS) services in at least one state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects in training/education /skill development field.</p> <p>> 10 LMS or More: 10 Marks > 05 LMS <= 10 LMS: 07 Marks > 02 LMS <= 05 LMS: 05 Marks > = 01 LMS <= 02 LMS: 02 Marks Less than 01 LMS: 0 Marks</p> <p>(Maximum of 10 marks)</p> <p>{In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria}</p>

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9	H. Data Sheet (Section- C) Submission, Opening and Evaluation (SL No-14) (Point- 2.2) Technical Proposal Evaluation Criteria: (Page- 38)	<p>The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least three IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains.</p> <p>> 10 IT Portal or More: 10 Marks > 05 IT Portal <= 10 IT Portal: 07 Marks > = 03 IT Portal <= 05 IT Portal: 05 Marks Less than 03 IT Portal: 0 Marks (Maximum of 10 marks) {In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria}</p>	<p>The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least three IT portal in state govt/central govt/ undertakings/ agencies / corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains.</p> <p>> 05 IT Portal or More: 10 Marks > 04 IT Portal <= 05 IT Portal: 07 Marks > = 03 IT Portal <= 04 IT Portal: 05 Marks Less than 03 IT Portal: 0 Marks</p>	<p>Please refer corrigendum. The criteria is being modified to the extent mentioned below:</p> <p>The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least one IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains.</p> <p>> 10 IT Portal or More: 10 Marks > 05 IT Portal <= 10 IT Portal: 07 Marks > 02 IT Portal <= 05 IT Portal: 05 Marks > = 01 IT Portal <= 02 IT Portal: 02 Marks Less than 01 IT Portal: 0 Marks</p> <p>(Maximum of 10 marks)</p> <p>{In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria}</p>
10	<p>Notice Inviting Request for Proposal (Page- 5)</p> <p>H. Data Sheet (Section- C) Submission, Opening and Evaluation, (SL No-13) (Point- 2) Pre-Qualification Criteria: (Page- 35)</p>	<p>Document Fee, EMD and criteria: The Sole Bidder / Lead Partner in case of consortium, should have a minimum annual turnover of Rs. 50 Crores and should have a positive net worth in any three financial years out of last five financial years i.e. from FY 2017-18 to FY 2021-22.</p>	<p>Will NSIC registered MSME vendors have exemption for Document Fee and EMD? If any partner in case of consortium is MSME will the document fees and EMD be exempted?</p> <p>Request to kindly provide exemption on EMD for MSME & NSIC registered Bidders</p> <p>Request to kindly provide relaxation on Turnover for MSME & NSIC registered Bidders</p>	<p>No. Considering the Scope of Work under the RFP and financial soundness expected from the bidder, no exemption from Document Fee or EMD is allowed. Also the minimum turnover required under this RFP is greater than MSE limit.</p>

S/N	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
11	Important Terms and Provisions (Point- E). Project Deliverables and Payment Terms (Page- 24)	(25) IPR, Confidentiality, Indemnity All the intellectual property rights, to and in the models specified in this Agreement are the exclusive intellectual property of Bidder (subject to item/s for which mentioned otherwise hereunder) and also other models which may be conceived, developed and shared with BSDM from time to time.	Does this mean vendor needs to handover the source code of portal and LMS to BSDM? If yes we request to remove this clause as source code of any software is the sole property of any software company and cannot be shared.	No Changes. Please refer RFP in detail. It is already mentioned that "All the intellectual property rights, to and in the models specified in this Agreement are the exclusive intellectual property of Bidder (subject to item/s for which mentioned otherwise hereunder) and also other models which may be conceived, developed and shared with BSDM from time to time".
12	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 2) Pre-Qualification Criteria: (Page- 35)	(Point 2) The Sole Bidder / Lead Partner in case of consortium, should have a minimum annual turnover of Rs. 50 Crores and should have a positive net worth in any three financial years out of last five financial years i.e. from FY 2017-18 to FY 2021-22.	If The combined annual turnover of all consortium members is Rs. 50 Cr can they qualify?	No. Please refer RFP in detail.
13	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 4) Pre-Qualification Criteria: (Page- 35)	(Point 4) The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least three IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains.	We have experience of developing more than 3 LMS for Govt, which includes reports dashboard related to training. Can BSDM consider it as IT portal for qualification? If yes then qualification criteria 4 and 5 are same for us and we will submit only one format from CA.	No Changes. Please refer RFP in detail for definition of IT Portal and LMS in RFP. (Page 35 and 36) IT Portal will mean portals that cover the entire training/ education /skill development value chains, starting from registration of centers/candidates, batch formation, attendance module, invoice module, assessment & certification, placement details & tracking etc. (Please refer TOR)
14	H. Data Sheet (Section- C) Submission, Opening and Evaluation (SL No-14) (Point- 1.1) Technical Proposal Evaluation Criteria: (Page- 37-38)	1. Financial Credentials of the Bidder 1.1 Average Annual Turnover of the Bidder as per the audited financial statements for any three financial years out of last five financial years i.e. from FY 2017-18 to FY 2021-22. > 200 Crore or above: 15 Marks > 150 Crore & <= 200 Crore: 12 Marks > 100 Crore & <= 150 Crore: 10 Marks > 50 Crore & <= 100 Crore: 08 Marks Less than 50 Crore: 0 Marks (In case of Consortium, credentials of only the lead partner shall be evaluated for this criteria)	We request you to make this as combined annual turnover of all the consortium members.	No Changes. RFP condition will prevail.



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15	H. Data Sheet(Section-C) Submission, Opening and Evaluation(SI No-14) (Point- 2.4) Technical Proposal Evaluation Criteria: (Page- 38)	The Sole Bidder /Any partner in case of a consortium, must have developed or should have fully owned titles of high-quality multimedia based eLearning content for skill development/educational courses in Hindi/ English languages for state govt /central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects More than Five eContents: 10 Marks Two to Five eContents: 7 Marks One eContent: 5 Marks No eContent: 0 Marks (Maximum of 10 Marks) {In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria}	What documents will be considered as proof this criterion? Can 5 POs from different customers mentioning scope as eLearning content development be sufficient as proof?	No changes. RFP condition will prevail. Please refer format provided in form Prequal-9
16	General	Pre-Qualification Criteria and Evaluation Criteria	In both the criteria we request you to also consider PSU clients along with Govt/Central Govt clients.	Please refer RFP in detail. Respective credentials of undertakings of central/state governments are also allowed.
17	Formats for Pre-Qualification Proposal Pages 49	Form Prequal-10	We assume that this form has to be provided only by the lead bidder, with names of consortium partners mentioned. - Please confirm.	Yes. The Sole Bidder / All Partners combined in case of a consortium should have a team of at least 50 Software Developers, e-content developers/designers around skilling / training areas, multi-media developers as on the last date of submission of bid.
18	(Section- 6) Terms of Reference (TOR) Point VIII (Page-61)	1. Knowledge Framework (Portal) for all Skill Development Program's Management (KFPSDPM) a. Skill Development Center (SDC) / Center Life-Cycle Management System b. Candidate's administrative life-cycle management system 2. Learning Management System (LMS) for such skill development courses (as and when prescribed) which will	Will the Portal and LMS be cloud based or on premise at BSDM.	No Changes. Please refer RFP in detail. The Portal and LMS will be maintained at the Bidders end which must confirm at least with the prevalent standards that are generally followed by State Data Centers. Necessary data and application security in conformity with TOR requirements needs to be ensured by the bidder.

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SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
19		run in an quasi online medium having eContent a. Candidate learning life-cycle management system b. eExamination management system c. Assignment management system 3. eContent for skill development courses (as and when prescribed) which will run in an quasi online medium through Learning Management System (LMS) 4. State-wide Implementation, Monitoring, Periodic Maintenance & Updation (of Portal, eContent and LMS)	What would be the approximate number of users who would access the Portal and LMS? Since a lump sum cost has been asked it is important to know the approximate user count.	No Changes. Please refer RFP in detail. BSDM is not making any commitments on the approximate number of users but an assessment in this regard may be done by the bidder based on training figures available on BSDM website.
20		and other Operational Supports (Like Manpower Deployment, Printing and Transportation of Books at District HQs - for courses which will run in an quasi online medium through LMS and eContent), etc. for entire contract duration	What would be the approximate yearly storage space requirement on the Portal and LMS? Since a lump sum cost has been asked it is important to know the approximate storage space required.	No Changes. Please refer RFP in detail. The assessment needs to be done at Bidders end in conformity with scope of work (TOR) of the RFP.
21			Is there a requirement for integration between the portal and the LMS or will be these be standalone systems.	No Changes. Please refer RFP and TOR in detail. The portal and LMS may be integrated. As this is a SAAS model procurement the architecture depends on the existing solution of the bidder vis a vis TOR requirement
22	Section 6. Terms of Reference (TOR) I. Knowledge Framework Provider (Portal) for all Skill Development Program's Management (KFP-SDPM) Page 62	Candidates/ Trainees: - Seamless and hassle-free registration of the candidates - Upload and download of certificates to the trained Candidates - Providing Candidates with a view of their life cycle throughout i.e. from registration to their training, assessment, certification, skill development and placements	The candidates/trainees will be taking the courses on the portal or on the LMS?	Please refer RFP in detail. Portal and LMS are two different thing. For example, apart from other, Portal will also cover candidate administrative life cycle management while LMS will cover candiadte elearning lifecycle management. Learning Management System (LMS) will be required for such skill development courses (as and when prescribed) which will run in an quasi online medium having eContent.

SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
23	(Section- 6) Terms of Reference (TOR) (Point- VIII, SL No.1, A-g- i) Knowledge Framework Provider (Portal) for all Skill Development Program's Management (KFP-SDPM) (Page- 64)	g. Financial Transaction Management i. Payment Collection/ disbursement thru Payment Gateway, NEFT, etc.	The payment Gateway transactions charges will be borne by BSDM or the vendor has to bear the charges?	The payment Gateway transactions charges will be borne by BSDM (if required). An arrangement will be made with Banks by BSDM in this regard, which needs to be facilitated by the selected bidder.
24	(Section- 6) Terms of Reference (TOR) (Point- VIII, SL No.2, A, Course Management: Point No. 4 - Content QC) Page 68	A. Candidate's learning life-cycle management system Course Management: o Content QC: The LMS should have feature of quality control / check of the content. This should also allow edit features on the imported VIDEO/IMAGE/PDF AND ALL STANDARD FILE FORMAT content.	No LMS has edit feature for externally developed SCORM content. The SCORM content is a published output of different content authoring tools such as Articulate Storyline, Captivate, Lectora, etc. Editing of the content has to be done in the tool, which has been used to develop the content and after editing the SCORM package has to be re-uploaded on the LMS. Hence we request you to remove this requirement from the scope.	No changes. Please refer RFP and TOR in detail. There is no Scorm reference in RFP.
25	(Section- 6) Terms of Reference (TOR) (Point- VIII, SL No.2, A, LMS Features: Point No. 4) (Page- 68)	A. Candidate's learning life-cycle management system LMS Features: - Provision to upload the video evidence of the activities learnt	Does this mean that the candidate should have facility to upload videos? Would the faculty/trainer provide marks/feedback after viewing the video uploaded by the candidates?	Clarified in Pre-bid. Please refer TOR in detail.
26	(Section- 6) Terms of Reference (TOR) (Point- VIII, SL No.2, A- Evidence of Candidate Training.) (Page- 68)	A. Candidate's learning life-cycle management system LMS Features: Evidence of Candidate Training: LMS in addition to above features should also enable for capturing evidence of training, like selfie video, using Picture-In-Picture (PIP) feature as a tool for evidence based learning and assessment. Here Candidate should be able to record her/his actions while s/he is creating an output.	Does this mean that the LMS should have a log book feature for the candidates, where they can log their activities in form of notes or upload videos or PDF/Word/ Excel files?	Clarified in Pre-bid. Please refer TOR in detail.

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27	(Section- 6) Terms of Reference (TOR)(Point-VIII, SL No.2, B- e-i (Page- 70)	B. eExamination management system e. Exam Evidence i. Capturing of exam evidence for transparent examination which includes: o Webcam enabled exam conduct - video recording through web cam o Desktop screen recording o Screen shot capturing while exam attempt o Webcam preview images capturing o Uploading of all above evidences to server and provision to make it available for scrutiny.	Does this mean that the exam should be proctored? For this requirement, which proctoring application needs to be integrated with the LMS?	Yes. Please refer RFP in detail. The application needs to be assessed and planned for, by the selected bidder.
28	Section 6. Terms of Reference (TOR) (Point-VIII, SL No.3, 3.1) (Page- 71)	3. eContent for such skill development courses (as and when prescribed) which will run in an quasi online medium through LMS (like KYP and BS-CFA Program currently being implemented by BSDM) 3.1 eContent Provider The scope of the work includes providing ready to use multimedia eLearning content in Hindi and English languages for such courses based on standards prescribed by National Vocational Education Qualification Framework NVQEF or other international standards.	Does this mean that BSDM wants ready of use off-the-shelf courses on the topics mentioned in the RFP? Or Does the bidder have to develop custom courses?	Clarified in pre bid. Please refer RFP in detail. Already clarified in the RFP.
29	Section 6. Terms of Reference (TOR) (Point-VIII, SL No.4, 37) (Page- 78)	37. Technical Architecture - Technology: The preferred technology would be open source (Java / PHP / MySQL etc. or any other pertinent technology)	We request to remove this clause and We request to allow Microsoft technologies.	No Changes. Please refer RFP in detail. The clause states preferred option is open source and also gives flexibility for Java / PHP / MySQL etc. or any other pertinent technology therein.

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30	Section 6. Terms of Reference (TOR) (Point-VIII, SL No.4, 38) (Page- 79)	38. The LMS should have capability of following deployment model: o Deployment/installation and activation on the local server of centers with personalized access to eContent for each candidate, assignment, evaluations, personalized candidate records, and analytical reports for the stakeholders.	Does this mean that separate instance of the LMS has to be installed on each center?	No Changes. Please refer RFP in detail. The implementation to be in quasi online mode and not truly online mode for now. There will be a centralized server, but there will be local servers at center level so as to address any connectivity challenges and in case of any connectivity issues the syncing with the central server would happen when the connection is restored in this quasi-online architecture. Bidders are requested to visit the BSDM's skill development centers to understand the implementation model for further clarity.
31	H. Data Sheet (Section- C) Submission, Opening and Evaluation (SL No-14) (Point- 1.1) Technical Proposal Evaluation Criteria: (Page- 37-38)	1. Financial Credentials of the Bidder 1.1 Average Annual Turnover of the Bidder as per the audited financial statements for any three financial years out of last five financial years i.e. from FY 2017-18 to FY 2021-22. > 200 Crore or above: 15 Marks > 150 Crore & <= 200 Crore: 12 Marks > 100 Crore & <= 150 Crore: 10 Marks > 50 Crore & <= 100 Crore: 08 Marks Less than 50 Crore: 0 Marks {In case of Consortium, credentials of only the lead partner shall be evaluated for this criteria}	Request to assign minimum marks for Bidders who are having less than 50 crores Turnover in technical proposal evaluation criteria.	No Changes. RFP condition will prevail.
32	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 3) Pre-Qualification Criteria: (Page- 35)	The Sole Bidder / Any Partner in case of a consortium, should have experience of at least 03 years in management and monitoring of training/ skill development/education field on a large scale to cumulatively at least 05 Lakh candidates / students through its franchised or affiliated or authorized centers or at different schools / colleges under State/Central Education / ICT programs. (In case of a Consortium, any one of the partners will have to submit the above evidence)	Requesting you to kindly clarify that clause/Point 3 of Pre-Qualification Criteria (Pg No- 35) also includes management and monitoring of large-scale skill development state & central government schemes/ program implementing through accredited/ empaneled training partners under the respective scheme.	There should be a direct association between the bidder and the training/skill development/education which have been imparted by the bidder. For example, course ownership, course developed and imparted for Govt., ownership of LMS and impartment of courses through its franchised/affiliated centers etc.

SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
33	H. Data Sheet (Section- C) Submission, Opening and Evaluation (SL No-14) (Point- 2.1) Technical Proposal Evaluation Criteria: (Page- 38)	The Sole Bidder / Any Partner in case of a consortium, should have experience of at least 03 years in management and monitoring of training/ skill development/education field on a large scale to cumulatively at least 05 Lakh candidates / students through its franchised or affiliated or authorized centers or at different schools / colleges under State/Central Education / ICT programs. > 15 Lakh users or More: 10 Marks > 10 Lakh users & <= 15 Lakh users: 07 Marks > = 05 Lakh users & <= 10 Lakh users: 05 Marks Less than 05 Lakh users: 0 Marks (Maximum of 10 marks) {In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria}	Requesting you to kindly clarify that clause/Point 2.1 of Technical Proposal Evaluation Criteria (Pg No- 38) also includes management and monitoring of large-scale skill development state & central government schemes/program implementing through accredited/ empaneled training partners under the respective scheme.	There should be a direct association between the bidder and the training/skill development/education which have been imparted by the bidder. For example, course ownership, course developed and imparted for Govt., ownership of LMS and impartment of courses through its franchised/affiliated centers etc.
34	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 4) Pre-Qualification Criteria: (Page- 35)	IT portal developed for different govt clients under different work-orders issued by them, will be treated as separate IT portals for evaluation under this criteria.	Please clarify: In case we have multiple work orders from the same department/client for the same project, do we assume every work order as a separate project?	No. IT portal developed for different govt clients under different work-orders issued by them, will be treated as separate IT portals for evaluation under this criteria.
35	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 5) Pre-Qualification Criteria: (Page- 36)	The Sole Bidder / Any Partner in case of a consortium should have experience of developing/ providing Learning Management System (LMS) services in at least three state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/donor funding projects in training/education /skill development field.	Please Clarify: Can Work Orders/POs issued by private clients like (PIA/TP), who run central/ state government skilling/Training schemes, be used to fulfill the criteria?	No. The experience should be of developing/ providing Learning Management System (LMS) services in at least three state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/donor funding projects in training/education /skill development field.
36	Pg No- 19 Point 1 General Considerations	Sub-Contracting: The Agency shall not be entitled to subcontract any of the Services in full or part.	We request the authority to consider the below modifications. The Agency shall be allowed to subcontract part or component/element of the Services.	No Changes. RFP condition will prevail.



SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
37	Pg No- 23 Point 22 Liquidity Damages	Liquidity Damages (LD) will be capped up to Rs. 10 Lac per week of delay and maximum up to 10 weeks of delay, post which BSDM may terminate the contract and forfeit the performance security. The CEO, BSDM will have the exclusive discretion to impose or to waive the LD either partially or fully, on just and sufficient reasons to his satisfaction.	We request the authority to consider the below modifications. Liquidity Damages (LD) will be capped up to Rs. 10 Lac Monthly of delay and maximum up to 10 weeks of delay, post which BSDM may terminate the contract and forfeit the performance security. The CEO, BSDM will have the exclusive discretion to impose or to waive the LD either partially or fully, on just and sufficient reasons to his satisfaction	No Changes. RFP condition will prevail.
38	Page 77, Point 35	Capacity building of BSDM & other stakeholders (as required) on the system	1.Total no users to be trained? In-case of batches please specify the number of batches and batch size. 2.Kindly clarify whether all the training will be conducted at HQ or at different locations/sites. If it is location/site-based, please provide clarification on the following: a)The number of locations to be covered. b) In case of any travel, will the boarding and lodging costs of the resources be borne by the client?	Please refer RFP in detail. BSDM is not making any commitments on the approximate number of users but an assessment in this regard may be done by the bidder based on training figures available on BSDM website.
39	Page 61, Point No VII	At first-time deployment of the Framework / LMS / application the selected agency will have to ensure the required security audit / certifications within 3 months post deployment, through a certified agency of the product to be deployed. Post Deployment and initial audit / certification of the Framework / LMS / application, the selected agency will get the application Framework / LMS audited through a certified agency at least on an annual basis as per set industry norms/protocols.	Please Clarify: Who will bear the cost for the security audit annually? Will it be the client or the bidder? If the bidder needs to bear the cost of the security audit, please add a section in the financials to accommodate the cost of such non-functional activities	Please refer Section 5 of the RFP in detail. The cost of security audit will have to be borne by the selected bidder. The cost items mentioned under Financial Bid will be inclusive of all expenses/ fees/ costs, by whatever name called and will be treated as all-inclusive in the Financial Quote.
40	Additional Clause to be incorporated	-	We hereby request the department to kindly add the given clause: Termination by the Consultant- i)In the event of non-payment of fees ii)In the event that BSDM fails to abide by the terms of this Agreement	No Changes. RFP condition will prevail. Please refer RFP in detail. The clause for Termination by Agency is already mentioned in the RFP.

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SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
41	Additional Clause to be incorporated	-	<p>We hereby request the department to kindly add the given clause:</p> <p>Liability of the Consultant - "Under no circumstances shall the liability of the Consultant if any, exceed the amount of fee received for services under this Agreement."</p> <p>Limitation of the Consultant's Liability towards the Client - "In no event shall the aggregate liability of the Consultant, its partners, directors, consultants, employees, agents, affiliates and other personnel for damage exceed the amount of the fees that the Consultant has received in connection with this Agreement".</p>	No Changes. RFP condition will prevail.
42	General: External System Integration	-	<p>Is there any External System Integration involved? If Yes Kindly Clarify:</p> <ol style="list-style-type: none"> 1.The technologies of applications which needs to be integrated. (web service or database) 2.Whether the integration is via web services or we need to have a middle ware for the integration. If it is to be done via middle ware than the proposed solution is to be designed in such manner <p>Whether the integration of the two system is real time or push and pull technique to be used to share the data.</p>	Clarified in Pre-bid. Please refer TOR in detail.



SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
43	Data Migration Related	-	<p>Is there any data migration process involved? If Yes Kindly Clarify:</p> <ol style="list-style-type: none"> 1. Provide details (name of the application, database, version etc.) of all legacy applications (from where we need to migrate data). 2. Provide volume of data that needs to be migrated? 3. In what format/type the existing data is stored? 4. Are there any existing LDMs / ER Diagrams / Schemas that highlight the current data environment? Also let us know if these can be shared with us during the course of implementation? 5. Let us know if any kind of data profiling, cleaning and standardization is required to be done prior to migrate the data in the proposed solution. If possible, kindly explain this requirement using 2 – 3 examples. 	Clarified in Pre-bid. Please refer TOR in detail.
44	Pg -23 , Point 21, Performance Security	<p>Within 15 days from the date of Letter of Award (LOA) from BSDM, the successful Bidder company/firm shall furnish the Performance Security of an amount equal to Rs. 05 Crore (Rs.Five Crore) only by way of DD/ Performance Bank Guarantee (PBG) issued by one of the nationalized/Scheduled Banks in India for the due performance of the Assignment in an acceptable form to BSDM and before execution of agreement.</p> <p>Retention Money as Performance Guarantee: Apart from above, an amount equal to 03% of each invoice value shall be retained by BSDM as Performance Guarantee.</p>	<p>We would request the Department to reduce the Performance Security to 3% as per the circular of the Department of Expenditure, Ministry of Finance Memo # F9/4/2020-PPD dated 12.11.2020</p> <p>Also we would request to waive the 3% Retention money against each invoice since the selected agency is already submitting a Performance Security for 66 months</p>	No Changes. RFP condition will prevail.
45	RFP Point 26.; Pg -26 of the Payment Schedule. 4th bullet under Payment Basis.	The amount payable to the agency for the Knowledge Framework (Portal) component for all Skill Development Programs Management (KFP-SDPM), will be computed on the basis of Per Enrolled User, irrespective of whether the candidate commences, completes, fails or passes or drops-out from the course or program.	We would request the Department to consider omission of this clause since under Scope of Work of the bidder, the enrolment of the candidates does not fall under the purview of the bidder, but the payment terms are linked to it, so there seems to be a contradiction	No Changes. RFP condition will prevail.



SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
46	H. Data Sheet (Section- C) Submission, Opening and Evaluation (SL No-14) (Point- 2.4) Technical Proposal Evaluation Criteria: (Page- 39)	The Sole Bidder /Any partner in case of a consortium, must have developed or should have fully owned titles of high-quality multimedia based eLearning content for skill development/educational courses in Hindi/ English languages for state govt /central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects More than Five eContents: 10 Marks Two to Five eContents: 7 Marks One eContent: 5 Marks No eContent: 0 Marks (Maximum of 10 Marks) {In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria}	The Sole Bidder /Any partner in case of a consortium, must have designed/developed/deployed high-quality multimedia-based eLearning content for skill development/educational courses in Hindi/ English languages for state govt /central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects More than Five e-Contents projects: 10 Marks Two to Five e-Contents Projects: 7 Marks One eContent projects: 5 Marks No eContent projects: 0 Marks (Maximum of 10 Marks) {In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria}	No Changes. RFP condition will prevail.
47	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 3) Pre-Qualification Criteria: (Page- 35)	The Sole Bidder / Any Partner in case of a consortium, should have experience of at least 03 years in management and monitoring of training/ skill development/education field on a large scale to cumulatively at least 05 Lakh candidates / students through its franchised or affiliated or authorized centers or at different schools / colleges under State/Central Education / ICT programs. (In case of a Consortium, any one of the partners will have to submit the above evidence) Certificate from a Chartered Accountant (As per format provided in form Prequal-6) regarding students count and centers count.	We would request you to kindly amend the clause as below Supporting Documents: Work orders/ Contracts/ Agreements/ Performance Certificate/ Certificate from CA	No Changes. RFP condition will prevail.

SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
48	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 4) Pre-Qualification Criteria: (Page- 35-36)	The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least three IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains.	We would request you to kindly amend the clause as below The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least three IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ UGC recognised Universities / donor funding projects which has managed training/education /skill development value chains. IT Portal will mean portals that cover the entire training/education /skill development value chains Supporting Documents: Work orders/ Contracts/ Agreements/ Performance Certificate/ Certificate from CA	No Changes. RFP condition will prevail.
49	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 5) Pre-Qualification Criteria: (Page- 36)	The Sole Bidder / Any Partner in case of a consortium should have experience of developing/ providing Learning Management System (LMS) services in at least three state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/donor funding projects in training/education /skill development field. LMS for E_Content Courses (KYP and BSCFA Course) will mean LMS covering the entire value chain related to training/education /skill development field. (Please refer TOR) LMS developed/deployed for different govt clients under different work-orders issued by them will be treated as separate LMSs for evaluation under this criteria. (In case of a Consortium, any one of the partners will have to submit all the above evidence) However, in case of a consortium, The Lead Bidder must have to meet any one of the criteria as stipulated in serial no. 4, 5 and 6 of this table.	We would request you to kindly amend the clause as below The Sole Bidder / Any Partner in case of a consortium should have experience of developing/ providing Learning Management System (LMS) services in at least three state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ UGC Recognized Universities /donor funding projects in training/education /skill development field. Supporting Documents: Work orders/ Contracts/ Agreements/ Performance Certificate/ Certificate from CA	No Changes. RFP condition will prevail.

SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
50	Page No. 24- 25. IPR, Confidentiality, Indemnity Intellectual Property Rights (IPR) Confidentiality Indemnity Intellectual Property Rights (IPR):	The Customer data (by whatever name called) shall be the property of BSDM unless agreed otherwise, and the Bidder shall have right of access thereto to the extent of and for performing its responsibilities hereunder. On requirement of the BSDM, the Bidder has to generate reports and make available to BSDM in the manner and format as will be required time to time. The Bidder has to mandatorily make available all such data and reports as per BSDM's requirements even after expiry of the agreement and data migration support on the BSDM provided / onboarded portal. Once the data migration support completed on the BSDM provided / onboarded portal, a signoff will be given by BSDM. The selected bidder will maintain the data and reports for a further period of 06 months from the date of above signoff by BSDM.	Data migration support exact duration should be limited for the calculation of the quote after expiry of the agreement. It should be maximum 3 months after expiry of the contract irrespective of the new bidder onboarding and signoff to be provided to the bidder.	No Changes. RFP condition will prevail.
51	Page No. 26- 26. Payment Schedule - Payment Basis:	o Course duration/s will be of variable hours for different courses. As of now 150+ courses are approved under domain skilling and the course duration may varies from 12 hours course to 1200 hours courses or even above. Similarly, course durations for such skill development courses (as and when prescribed) which will run in an quasi-online medium through LMS (like KYP and BSCFA Course which is currently being implemented by BSDM) may also be of variable hours and may vary as per BSDM requirement and will be so communicated time to time. Currently the duration of KYP course and BSCFA course is of 240 hours and 120 hours respectively which may also vary as per BSDM requirement and will be so communicated time to time.	BSDM and Bidder should mutually discuss and decide the any addition of the course and the approach required for the course development as it will vary from course to course considering the target audience and market trend.	No Changes. RFP condition will prevail.



SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
52	Page No. 67- Section 6. Terms of Reference (TOR) - 1-B-	Note: If required by BSDM, the Knowledge Framework (Portal) should be able to facilitate resumption of training of a dropped- out candidate right from where they had dropped out /stopped training within the stipulated time period. Also, the Knowledge Framework (Portal) should be able to facilitate inter-batch or inter-center portability to allow a dropped-out candidate to resume their training in a different batch at the same center or at a different center.	Kindly clarify : "RFP Section 5 - Financial Proposal: Standard Forms-Note 4: For an enrolled candidate, the agency can charge only once for a particular course against Knowledge Framework (Portal) component mentioned under financial bid; during entire contract period, even if, the same candidate enrolled himself again in the same course after dropping out from the course in the first instance." BSDM should allow the bidder to charge for the certified reregistered candidate allowed by BSDM.	Clarified in pre bid meeting. No Changes. RFP condition will prevail. Please refer RFP in detail.
53	Page No.55 – Form TECH-2 – Point no.C	c) Organization and Staffing. (Please describe the structure and composition of your team, including the list of the Key Experts those who will be working on this assignment.)	Kindly clarify what details should be provided under this point.	Clarified in Pre-bid. Please refer TOR in detail. The structure and composition of bidder team, including the list of the Key Experts those who will be working on this assignment should be mentioned.
54	H. Data Sheet (Section- C) Submission, Opening and Evaluation (SL No-14) (Point- 1.1) Technical Proposal Evaluation Criteria: (Page- 37-38)	I. Financial Credentials of the Bidder 1.1 Average Annual Turnover of the Bidder as per the audited financial statements for any three financial years out of last five financial years i.e. from FY 2017-18 to FY 2021-22. > 200 Crore or above: 15 Marks > 150 Crore & <= 200 Crore: 12 Marks > 100 Crore & <= 150 Crore: 10 Marks > 50 Crore & <= 100 Crore: 08 Marks Less than 50 Crore: 0 Marks {In case of Consortium, credentials of only the lead partner shall be evaluated for this criteria}	Tender has asked for Rs. 50 Crore Average Turnover, logically the incremental slab should be 50% of the asked turnover, we request you to kindly amend the said conditions as, Average Annual Turnover of the Bidder as per the audited financial statements for any three financial years out of last five financial years i.e. from FY 2017-18 to FY 2021-22. > 125 Crore or above: 15 Marks > 100 Crore & <= 125 Crore: 12 Marks > 75 Crore & <= 100 Crore: 10 Marks > 50 Crore & <= 75 Crore: 08 Marks Less than 50 Crore: 0 Marks {In case of Consortium, credentials of only the lead partner shall be evaluated for this criteria}	No Changes. RFP condition will prevail.

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SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
55	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 4) Pre-Qualification Criteria: (Page- 35)	(Point 4) The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least three IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains.	We have similar experience of development of IT portal for state govt/central govt/ undertakings / agencies/ corporations/ Boards/ Societies etc. of central/state governments which has managed training / education /skill development value chains. As we know their requirement varies, so it might NOT cover all the modules as stated /referred in your said Criteria, we understand that Authority would accept the project even if couple of modules are not covered under the said experience of executed projects. Kindly allow and confirm.	IT Portal will mean portals that cover the entire training/education /skill development value chains, starting from registration of centers/candidates, batch formation, attendance module, invoice module, assessment & certification, placement details & tracking etc. (Please refer TOR) IT portal developed for different govt clients under different work-orders issued by them, will be treated as separate IT portals for evaluation under this criteria. Hence majority of modules of the portal should relate to above.
56	Experience of Bidder Point no. 2.1, 2.2, 2.3 & 2.4 page 38 / 39 {In case of Consortium, credentials of only one of the Partner shall be evaluated for this criteria}	Point no. 2.1, 2.2, 2.3 & 2.4 (all the points has same conditions) Normally when consortium is allowed all the Financial criterias are required to be fulfilled by Lead partner AND all the Experience & Operational can be met by all the partners, collectively. - But in your RFP, the credentials of ONLY One Partner is accepted for respective criteria. We request you to kindly amend the said condition in allpoints 2.1, 2.2, 2.3 & 2.4 as, {In case of Consortium, credentials of al the Partners collectively shall be evaluated for this criteria}	No Changes. RFP condition will prevail.

SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
57	21. Performance Security and Guarantee, page no. 23	<p>Performance Security: Within 15 days from the date of Letter of Award (LOA) from BSDM, the successful Bidder company/firm shall furnish the Performance Security of an amount equal to Rs. 05 Crore (Rs. Five Crore)</p> <p>Retention Money as Performance Guarantee: Apart from above, an amount equal to 03% of each invoice value shall be retained by BSDM as Performance Guarantee</p>	<p>Tender is asking for Rs. 5 Crores of Performance Security and over and above this an amount equal to 03% of each invoice value shall be retained by BSDM as Performance Guarantee.</p> <p>First of all, the project is on BOO type model (Build, Own & Operate) and return on investment would come in the way of transactions, all the CAPEX & OPEX would be invested by vendor.</p> <p>Hence looking to same, Performance Security of Rs. 5 Crores would be too high, kindly reduce it to Rs. 2 Crores.</p> <p>- Secondly, Performance Security & Guarantee is already asked, now withholding (retaining) 3% from all the invoice over and above Security would be additional burden to vendor, kindly remove the said condition of retention of 3%.</p>	No Changes. RFP condition will prevail.
58	Liquidity Damages (LD) point 22, page 23	Liquidity Damages (LD) will be capped up to Rs. 10 Lac per week of delay and maximum up to 10 weeks of delay,	Penalty of Rs. 10 Lac per week would be too high, kindly reduce it to Rs. 2.5 Lac per week	No Changes. RFP condition will prevail.
59	Section 5 - Financial Proposal: Standard Forms, Pg. No. 57	Section 5 - Financial Proposal: Standard Forms, Note 5: Prices quoted should also be inclusive of Fees for resources that will have to be deployed for State-wide Implementation, Monitoring, Maintenance and Operation Support for all the items mentioned in TOR for implementation of Skill Development Programs for entire contract duration.	In the given RFP, We could not find the total number of existing/planned SDC numbers, Number of Divisions, etc. We here request authority to provide the same as we need to plan/estimate the number of minimum man power requirement.	Please refer RFP in detail. BSDM is not making any commitments on the approximate number of users, skill development centers etc. but an assessment in this regard may be done by the bidder based on training figures, centers details etc. available on BSDM website.
60	Section 5 - Financial Proposal: Standard Forms, Pg. No. 57	The amount payable to the agency for the Knowledge Framework (Portal) component for all Skill Development Programs Management (KFP-SDPM), will be computed on the basis of Per Enrolled User, irrespective of whether the candidate commences, completes, fails or passes or drops-out from the course or program.	We hereby request you to share historical data of user registration per year of last 3 years to drive at unit cost for per registration for financial Bid.	Please refer RFP and BSDM website in detail.

SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
61	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 4) Pre-Qualification Criteria: (Page- 35)	(Point 4) The Sole Bidder / Any Partner in case of a consortium should have experience of developing at least three IT portal in state govt/central govt/ undertakings/ agencies/ corporations/ Boards/ Societies etc. of central/state governments/ Govt Universities/ donor funding projects which has managed training/education /skill development value chains.	Experiences more than training/education /skill development to be ammended into the laid clause.	No Changes. RFP condition will prevail.
62	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 8) Pre-Qualification Criteria: (Page- 35)	The Sole Bidder / All Partners combined in case of a consortium should have a team of at least 50 Software Developers, e-content developers/designers around skilling / training areas, multi-media developers as on the last date of submission of bid.	Request that the technical evaluation criteria include atleast : Number of Software Developers : <= 50, 51-100, 100-500, 500-1000, > 1000	No Changes. RFP condition will prevail.
63	H. Data Sheet (Section- C) Submission, Opening and Evaluation. (SL No-13) (Point- 9) Pre-Qualification Criteria: (Page- 35)	The sole bidder/ Any Partner in case of a consortium, should be minimum CMMi3 certified or having appropriate ISO certification in the field of software development/IT-ITES services.	Request that the techical evaluation criteria include atleast : CMMi Certificate : level 3, Level 4, level 5	No Changes. RFP condition will prevail.
64	Page No - 78 4. State-wide Implementation, Monitoring, Periodic Maintenance & Updation (of Portal, eContent and LMS) and other Operational Supports etc. for entire contract duration. Clause 37 Technical Architecture	The selected bidder will provide API for connectivity with any software solution which is proposed by the training partner through which such training partner will implement the training	Can you please let us know the estimated number of traning partners and distinct software solutions with which bidder needs to provide API Connectivity?	Clarified in Pre bid meeting. Plesae refer TOR in detail.

SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
65	Page No - 75 4. State-wide Implementation, Monitoring, Periodic Maintenance & Updation (of Portal, eContent and LMS) and other Operational Supports etc. for entire contract duration. Clause 3	The Bidder will ensure that any legacy data of BSDM (data available with BSDM in any format across all schemes) is imported in the Portal / LMS developed by the bidder for BSDM.	Can you please provide more inputs on data expected to be imported in the portal? Also please provide login credentials to the test/ training instance of the existing portal	Clarified in Pre bid meeting. Please refer TOR in detail.
66	BSDM/Knowledge Partner-158/2023-01 Page No - 26 Important Terms and Provisions Section E , Project Deliverables and Payment Terms ,Point 26 Payment Schedule ,Payment Basis	Course duration/s will be of variable hours for different courses. As of now 150+ courses are approved under domain skilling and the course duration may varies from 12 hours course to 1200 hours courses or even above.	LMS will be utilized for KYP programs or for domain skilling programs also . we would need clarity on the numbers of courses which will be onboarded in total project duration	LMS, eContent will be required for skill development courses (as and when prescribed) which will run in an quasi online medium through Learning Management System (LMS). As of now there are two courses/program which run through LMS viz (i) Kushal Yuva Program and (ii) Bihar State Certificate Course in Financial Accounting (BSCFA).
67	Section 5 - Financial Proposal: Standard Forms Note 3	Note 3: Above cost items will be all inclusive like software designing, customisation, hosting, maintenance and updation of Knowledge Framework (Portal), eContent/s, LMS at regular intervals, development, and management of an adaptive website for BSDM, necessary integration with the portal / other systems as per requirement, technical / managerial / operational expenses/ Manpower Deployment/ other expenses, if any, (by whatever name called)/ etc., will be treated as all-inclusive in the Financial Quote.	It talks about necessary Integration with the portal . Is there going to be seaparte portal which is going to be created and integration with BSDM portal needs to be made. we need more clarity on the integration involved here	Clarified in Pre bid meeting. Please refer TOR in detail.
68	Page No - 57 Section 5 - Financial Proposal: Standard Forms Note 1	The payment for eContent (C2A) and LMS (C3) will be made on Per Certified User basis for total prescribed duration (Hours) of course, after attaining minimum attendance and successfully passing the course by a candidate. That is, once a candidate has attained the minimum attendance required to be eligible for final examination and has become certified,	Please specify in the case where there would be no enrollment , in that takt effort to create econtent and host the course will not be compensated? Bidder aslo need to put some effort in the mobilization of the candidates or driving the candidate to complete the course on the portal	Clarified in Pre bid meeting. Please refer RFP in detail.



SN	Section (As referred by bidders)	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
69	Page No - 23 Clause D, 27 Penalty clause	In case the deliverable is delayed beyond the revised scheduled date (as agreed by BSDM in writing), a penalty of maximum @ 0.5 % of the assignment value per week of delay may be imposed on the Agency, as per decision of CEO, BSDM. If the delay is beyond 02 months, then BSDM has the right to terminate the contract	Penalty shall be levied only if the delay is for reasons solely and entirely attributable to Bidder and not for delay due to reasons attributable to BSDM and/or its other vendors or due to reasons of Force Meajure.	No Change. RFP conditions will prevail.
70	Page No -6 Sn 10 Bidding in Consortium	Bidding in Consortium	Request for option of sub-contracting services	No Change. RFP conditions will prevail.

Note 1: This is again to re-iterate and as communicated in the pre-bid meeting, the final outcome/deliverables under this RFP, be it the be it the (i) Portal for all Skill Development Programs Management i.e. "Knowledge Framework Portal (KFP-SDPM)", (ii) eContent for skill development courses (as and when prescribed) which will run in an quasi online medium through Learning Management System (LMS) (iii) LMS for skill development courses (as and when prescribed) which will run in an quasi online medium having eContent, should at-least be at par or an improvement of the existing BSDM portal, existing E-content and LMS used for online courses like one currently being used for Kushal Yuva Program (KYP) and BS-CFA Course.

Any lesser quality of the deliverables as above will be treated as un-satisfactory performance and the deliverables will be out-rightly rejected without any liability to the BSDM in this regard. The bidders are strongly recommended to visit existing BSDM website/ BSDM office/ Training centers etc. and have clear understanding of the RFP/ TOR/ existing portal/ existing E-contents and LMS used for online courses like KYP and BSCFA Course, before participating in this bid.

Note 2: Please visit BSDM empaneled Skill Development Centers (SDCs) or BSDM office to understand the implementation architecture, eContent, LMS based delivery mechanism and other aspects of value chain automation. It is also expected that you visit the BSDM website to gain an in-depth understanding of the schemes, their quantitative & qualitative highlights, and general norms/guidelines.