

RFP Name: RFP for Selection of Agency for Establishing, Operating and Maintenance of Migration Counselling Cum Registration Center/s (MCRCs) for Bihar Skill Development Mission (BSDM). vide Ref. No. BSDM/06/2021-2022, notice dated 02.08.2021 published in papers vide PR No. - 0004449 (LRD) 2021-22.

**In view of pre-bid meeting dated 12.08.2021, the Response to compiled pre-bid queries are as below:**

SN	Section/ Page No.	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
1	<p>Clause 12.Preliminary Eligibility Criteria SN-02- (Page-19)</p> <p>13. Technical Evaluation (Technical Score-ST):- (SN-01- Page-20)</p>	<p>The bidder should have Average Annual Turnover of INR 20 Crores in last three financial years i.e. FY 2017-18, 2018-19, and 2019-20.</p> <p>The bidder should have average annual turnover (AT) of INR 20 Crores in previous three FY 2017-18, 2018-19, and 2019-20.</p> <p>a. AT = 20 crores b. 20 crores &lt; AT &lt;= 40 crore c. AT &gt; 40 crores</p>	<p>Request to change -</p> <p>The bidder should have Average Annual Turnover of INR 10 Crores in last three financial years i.e. FY 2017-18, 2018-19, and 2019-20.</p> <p>Request to change- The bidder should have average annual turnover (AT) of INR 10 Crores in previous three FY 2017-18, 2018-19, and 2019-20.</p> <p>a. AT = 05 crores b. 05 crores &lt; AT &lt;= 07 crore c. AT &gt; 10 crores</p>	<p><b>Modified:</b></p> <p><b>The Eligibility Criteria under this point is modified as under:</b></p> <p>The bidder should have Average Annual Turnover of <b>INR 10 Crores</b> in last three financial years i.e. FY 2017-18, 2018-19, and 2019-20.</p> <p><b>Accordingly the SN 1 of Technical Evaluation Criteria is Modified as under:</b></p> <p>The bidder should have average annual turnover (AT) of <b>INR 10 Crores</b> in previous three FY 2017-18, 2018-19, and 2019-20.</p> <p><b>a. AT = 10 crores</b> <b>b. 10 crores &lt; AT &lt;= 20 crore</b> <b>c. AT &gt; 20 crores</b></p> <p><b>(Please also refer Corrigendum)</b></p>
2	Clause 12.Preliminary Eligibility Criteria SN-01- (PG-19)	<p>The bidder should be a Legal Business Entity as below (Consortium or Joint Venture arrangement are not allowed). For the purpose of this Invitation for RFP document, a Business Entity shall mean a company registered in India under the Companies Act or a registered proprietorship or partnership firm registered and operating for the last 03 years as on date of this RFP.</p>	<p>Request to change -</p> <p>Please also allow Society and Trust.</p>	No Change. RFP Condition will Prevail.

SN	Section/ Page No.	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
3	12.Preliminary Eligibility Criteria SN-01- (PG-19)  Section Tender Schedule: Page 02 Bidding in Consortium/Joint Venture:	The bidder should be a Legal Business Entity as below (Consortium or Joint Venture arrangement are not allowed). For the purpose of this Invitation for RFP document, a Business Entity shall mean a company registered in India under the Companies Act or a registered proprietorship or partnership firm registered and operating for the last 03 years as on date of this RFP.	Here it says consortium not allowed, but at section Tender Schedule: Page 02 under SN 10 it says Bidding in Consortium/Joint Venture: - Yes. Please clarify	Consortium or Joint Venture arrangement are not allowed.
4	Notice Inviting Request for Proposal (Pg-02)	Earnest Money Deposit (EMD)	Please allow waiver of Tender Fee, Tender Processing Fee and Earnest Money Deposit.	No Change. RFP condition will prevail.
5	6. Proposed Structure of MCRC- Manpower and Staffing (PG-15)	One MIS-cum-Office Executive Candidate with KYP certification / any other IT sector job role certification under BSDM short term skilling courses/any other computer application related certificate (minimum 6 months course) will be given preference & additional marks in technical evaluation.	Kindly consider changes in the clause as per below; Candidate with KYP certification /any other IT sector job role certification under BSDM or similar short term skilling courses /any other computer application related certificate (minimum 6 course) months course) will be given preference & additional marks in technical evaluation.	The CVs are not required to be submitted for proposed manpower.  Hoever at Technical Presentation stgae, The bidder will also have to present its "Description of Approach, Methodology and Work Plan which should also describe the organization structure and composition of your proposed team, including the list of the Key Personnel – Clearly reflecting the personnel committed right from the start date.

SN	Section/ Page No.	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
6	SN-14.2 (PG-21)	For each MCRC a separate evaluation of Financial Bid shall take place under LCS method.	Considering the complexity, significance and scale of this project should be based on (QCBS) evaluation criteria.	<p>For each MCRC a separate evaluation of Financial Bid shall take place under QCBS method.</p> <p>Formula to determine the scores for the Financial Bid for a particular MCRC shall be as follows:  <math>SF = (FL / F) * 1000</math>, Where            &gt; SF is the Financial Score            &gt; FL is the value of lowest Commercial Bid for a particular MCRC            &gt; F is the price quoted in the bid under consideration for that MCRC.</p> <p><b>Combined Evaluation of Technical &amp; Financial Bid for a particular MCRC (QCBS):</b></p> <p>(i)The Total score of the Bidder for a particular MCRC will be determined as under            Total Score (TS) = (0.8 x ST) + (0.2 x SF)            (ii)The Bid of the Bidder, who obtains the highest TS value, will be rated as the best Bid. In the event of a tie, the bid with the highest technical score (ST) will be rated as the best bid for that particular MCRC. Beyond that, Tendering Authority will decide the matter in its full discretion.            (iii)The Authority will award the Contract to the successful Bidder whose bid has been determined to be substantially responsive and has been determined as the best bid, provided further that the Bidder is determined to be qualified to perform the Contract satisfactorily. The Authority shall however not bind itself to accept the best bid or any bid and reserves the right to accept or reject any bid, wholly or in part.  <b>(Please also refer Corrigendum)</b></p>
7	SN-5.1.1 The Indicative list of services to be provided by MCRCs- (PG-12)	MCRC details like address, contact person name etc. must be displayed at prominent locations like railway station, bus stand in cities of MCRC location and other locations deemed suitable to the bidder or as directed/advised by BSDM.	This will require separate marketing and budgetary support for advertising. Kindly confirm if we need to provision the same in the quote or it will be separately paid on actuals?	<p>No Change. RFP condition will prevail.</p> <p>Please refer RFP, Clause 14.1 and 15.13.</p>
8	SN-5.1.1 The Indicative list of services to be provided by MCRCs- (PG-12)	MCRC service provider to organize Community building/ recreational/solidarity activities like Sporting events, celebrating festivals etc. at least 4 such events in a year	This will require separate marketing and budgetary support for advertising. Kindly confirm if we need to provision the same in the quote or it will be separately paid on actuals?	<p>No Change. RFP condition will prevail.</p> <p>Please refer RFP, Clause 14.1 and 15.13.</p>

SN	Section/ Page No.	Content of RFP requiring clarifications	Change/ Clarification requested	BSDM Response
9	SN-15.7 Proposal Validity (PG-22)	Project Management Consultant cannot change the Key Personnel as submitted in response to the bid, except in case of resignation, medical incapacity or death, reasons beyond the control of Project Management Consultant or for reasons to the satisfaction of CEO, BSDM, for the entire project period unless there is written approval of CEO, BSDM.	Kindly note that Key Personnel are assigned/ deployed once project is allocated. It is not viable to assign a key personnel at the bidding stage. Kindly consider full time appointment/ deployment of key personnel after work allocation.	<p>The CVs are not required to be submitted for proposed manpower.</p> <p>Please refer Point (vii) of Definitions under Clause 7 of General Conditions and Provisions Page 16:</p> <p>“Key Expert (s)” means personnel to be deployed at respective MCRC and whose CV will be shared and approved by BSDM before deployment for the respective MCRC. These personnel will be needed to be on the payroll of the Bidder. Post selection and upon approval of CV,</p> <p>Project Management Consultant cannot change the Key Personnel, except in case of resignation, medical incapacity or death, reasons beyond the control of Project Management Consultant or for reasons to the satisfaction of CEO, BSDM, for the entire project period unless there is written approval of CEO, BSDM.</p>
10	SN-16.4 Payment Schedule (PG-27)	The quarterly invoice will be generated and submitted on the last working day of the quarter to the BSDM by the Project Management Consultant.	Considering monthly salary, office rental and electricity related obligations kindly consider monthly payout of dues to service provider.	No Change. RFP Condition will prevail.
11	SN-16.12.3 Termination for Convenience (PG-30)	BSDM, by a written notice of at least 60 days sent to the selected bidder, may terminate the Contract, in whole or in part, at any time for its convenience.	Termination for convenience should rest with both parties. Kindly consider the same.	No Change. RFP Condition will prevail.

\*End of Document