







Model Curriculum

QP Name: Warehouse Executive (Electives – Forecasting and Trend Analysis/

Decision science-based resource allocation and streamline

operations at a warehouse)

QP Code: LSC/Q0301

QP Version: 2.0

NSQF Level: 4

Model Curriculum Version: 2.0

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Training Parameters

Sector	Logistics
Sub-Sector	Warehousing (Storage and Packaging)
Occupation	Warehousing operations, packaging, documentation and reporting, engineering/maintenance)
Country	India
NSQF Level	4
Aligned to NCO/ISCO/ISIC Code	NCO-2015/4321.01 to 4321 .05 and ISCO -08/4132, 4321, 4322,
Minimum Educational Qualification and Experience	12th grade pass Or 10th grade pass and pursuing continuous schooling Or 10th Grade Pass + 2 year relevant experience Or Previous relevant Qualification of NSQF Level 3 (Data Feeder - Warehouse) with minimum education as 8th Grade pass + 3 year relevant experience
Pre-Requisite License or Training	NA
Minimum Job Entry Age	18
Last Reviewed On	28/02/2023
Next Review Date	28/02/2026
NSQC Approval Date	28/02/2023
QP Version	2.0
Model Curriculum Creation Date	07/10/2022
Model Curriculum Valid Up to Date	28/02/2026
Model Curriculum Version	2.0
Minimum Duration of the Course	510
Maximum Duration of the Course	570







Program Overview

This section summarizes the end objectives of the program along with its duration.

Training Outcomes

At the end of the program, the learner will be able to:

- Analyse warehouse data to assess optimal utilisation of assets and identifying reasons for nonperformance
- Prepare documentation for inbound and outbound movement of goods
- Perform inventory quality check, counting and documentation
- Arrange for transportation based on goods movement in warehouse
- Comply to workplace integrity, ethical and regulatory practices.
- Manage workplace for safe and healthy work environment by following compliance to regulatory and safety norms.
- Inspect invoices for correct application of GST.
- Perform trend analysis and forecast warehouse business

Compulsory Modules

The table lists the modules, their duration and mode of delivery.

NOS and Module Details	Theory Duration	Practical Duration	On-the-Job Training Duration (Mandatory)	On-the-Job Training Duration (Recommended)	Total Duration
Bridge Module	20	10			30
Module 1: Introduction to Warehouse Executive	20	10			30
LSC/N0129- Warehouse data management and analysis using ERP V1.0 4	20	35	5		60
Module 2: Warehouse data analysis	20	35	5		60
LSC/N0130- Perform inbound and outbound ERP operations and reporting V2.0	20	35	5		60







				कीशल भारत-कुशल भारत विवाडांगामापु पार उस्ता विवा
Module 3: Warehouse documentation	20	35	5	60
LSC/N0131- Perform operations quality check and inventory reconciliation V2.0	20	35	5	60
Module 4: Basic quality inspection and inventory management	20	35	5	60
LSC/N0132- Perform vehicle planning and transport coordination V1.0	20	35	5	60
Module 5: Transport coordination	20	35	5	60
LSC/N9904 - Maintain integrity and ethics in operations V1.0	10	20		30
Module 6: Guidelines on ethics and integrity	10	20		30
LSC/N9905 - Follow health, safety and security procedures V1.0	20	35	5	60
Module 7: Compliance to health, safety and security norms	20	35	5	60
LSC/N9906 - Verify GST invoices V1.0	10	15	5	30
Module 8: GST and it's application	10	15	5	30
DGT/VSQ/N0102 Employability Skills	30	30		60
Total Duration	170	250	30	450







Elective Modules

The table lists the elective modules, their duration and mode of delivery.

Elective 1: Forecasting

NOS and Module Details	Theory Duration	Practical Duration	On-the-Job Training Duration (Mandatory)	On-the-Job Training Duration (Recommended)	Total Duration
LSC/N0110 Forecasting and trend analysis V1.0 4	30	30			60
Module 9: Forecasting and trend analysis	30	30			60
Total Duration	30	30			60

Elective 2: Resource allocation

NOS and Module Details	Theory Duration	Practical Duration	On-the-Job Training Duration (Mandatory)	On-the-Job Training Duration (Recommended)	Total Duration
LSC/N0127- Decision science-based resource allocation and streamline operations at a warehouse V1.0	30	30			60
Module 10: Science- based resource allocation and streamlining of operations	30	30			60
Total Duration	30	30			60







Module Details

Module 1: Introduction to Warehouse Executive Mapped to Bridge Module

Terminal Outcomes:

- Describe the basic structure and function of supply chain
- Detail the various functions of a warehouse executive

Duration: 20:00	Duration : <i>10:00</i>
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Classify the components of supply chain and logistics sector Detail the various sub-sectors and the opportunities in them Illustrate the job role of warehouse executive – and its connection with various other job roles Describe the various activities in a warehouse Discuss the documentation requirements in warehousing operations 	 Identify the various MHEs used in warehouse Perform various operations functions of a warehouse executive
Classroom Aids	

Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser

Tools, Equipment and Other Requirements







Module 2: Warehouse data analysis Mapped to LSC/N0129, v1.0

Terminal Outcomes:

• Detail the steps to be performed in warehouse data analysis

 Discuss the list of data to be collected for analysing shipments, loading, un-loading, packing and binning activities, etc. Detail the data to be collected regarding priorities, complaints/delay, escalations, customer feedback etc. Operate ERP to collect and upload necessary data Correlate physical data with ERP data for correctness and compliance to documentation requirements Prepare various data analysis such as variance analysis, financial, quality, vendor performance, customer fulfilment status, operational complaint related internal and external stakeholders, transporters performance etc. Identify various data to be collected for loading, unloading, binning etc. Determine various data based on priorities, complaints, customer feedback etc. Use ERP to upload and collect data Check data against ERP for correctness and accuracy Prepare various data analysis such as variance analysis, financial, quality, vendor performance, customer fulfilment status, operational complaint related internal and external stakeholders, transporters performance etc. 	Duration : 20:00	Duration : <i>35:00</i>
 analysing shipments, loading, un-loading, packing and binning activities, etc. Detail the data to be collected regarding priorities, complaints/delay, escalations, customer feedback etc. Operate ERP to collect and upload necessary data Correlate physical data with ERP data for correctness and compliance to documentation requirements Prepare various data analysis such as variance analysis, financial, quality, vendor performance, customer fulfilment status, operational complaint related internal and external stakeholders, transporters loading, unloading, binning etc. Determine various data based on priorities, complaints, customer feedback etc. Use ERP to upload and collect data Check data against ERP for correctness and accuracy Prepare various data analysis such as variance analysis, financial, quality, vendor performance, customer fulfilment status, operational complaint related internal and external stakeholders, transporters 	Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
	 analysing shipments, loading, un-loading, packing and binning activities, etc. Detail the data to be collected regarding priorities, complaints/delay, escalations, customer feedback etc. Operate ERP to collect and upload necessary data Correlate physical data with ERP data for correctness and compliance to documentation requirements Prepare various data analysis such as variance analysis, financial, quality, vendor performance, customer fulfilment status, operational complaint related internal and external stakeholders, transporters 	 loading, unloading, binning etc. Determine various data based on priorities, complaints, customer feedback etc. Use ERP to upload and collect data Check data against ERP for correctness and accuracy Prepare various data analysis such as variance analysis, financial, quality, vendor performance, customer fulfilment status, operational complaint related internal and external stakeholders, transporters

Classroom Aids

Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser

Tools, Equipment and Other Requirements

ERP, MS Office, Data analysis software, LLMS & WMS, stationery, computer, printer, ERP software, etc.







Module 3: Warehouse documentation Mapped to LSC/N0130, V1.0

Terminal Outcomes:

Detail the steps to be followed for inbound and outbound documentation

Duration: 20:00	Duration: 35:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 List the documentation used for inbound and outbound movement of goods Describe the quality check process for different types of goods and packaging Prepare inbound and outbound documentation Compare physical goods with delivery manifest Inspect accurate update of data in ERP for tracking of goods movement Check correctness of documentation including air way bill, bill of lading, fumigation certificate, PGA (Participative Government Agencies) documentation, customs documentation, customs documentation etc. Detail the claims documentation process Inspect quarantined goods for conformance to reasons provided in the documentation Inspect documentation for correctness to dates, reasons, valuation, supporting documentation etc Prepare claims documentation Explain role of internal stakeholders, customer and insurance agencies in claims processing 	 Prepare inbound and outbound movement documentation Perform quality check for different types of goods and packaging Compare physical goods with delivery manifest Inspect accurate update of data in ERP for tracking of goods movement Examine correctness of documentation including air waybill, bill of lading, fumigation certificate, PGA (Participative Government Agencies) documentation, customs documentation etc. Perform claims documentation process Inspect quarantined goods for conformance to reasons provided in the documentation Inspect documentation for correctness to dates, reasons, valuation, supporting documentation etc. Prepare claims documentation Understand the role of internal stakeholders, customer and insurance agencies in claims processing

Classroom Aids

Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser

Tools, Equipment and Other Requirements

ERP, MS Office, SOP, Data analysis software, stationery, computer, printer, LLMS & WMS, ERP software, etc.







Module 4: Basic quality inspection and inventory management Mapped to LSC/N0131, v1.0

Terminal Outcomes:

Detail the appropriate steps for quality inspection and inventory management as per SOP

Duration: 20:00	Duration: 35:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Discuss the quality inspection process such as product description match, brand match, manufacturing location match, damages etc. Prepare inspection reports Detail the pre-inventory check and documentation processes Perform inventory count Prepare inventory reports Inspect process activity to assess the tag/ label printing requirements Operate the computer and printer to print bar codes, product tags, address tags, labels, etc. Prepare documentation related to tag/label printing 	 Perform quality inspection processes such as product description match, brand match, manufacturing location match, damages etc. Prepare inspection reports Perform pre-inventory check and documentation processes Perform inventory count Prepare inventory reports Inspect process activity to assess the tag/ label printing requirements Operate the computer and printer to print bar codes, product tags, address tags, labels, etc. Prepare documentation related to tag/label printing
Classroom Aids	

Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser

Tools, Equipment and Other Requirements

ERP, Barcode scanner, packing devices, LLMS & WMS, packing material, markers and stationery, computer, printer, calculator, counting devices, Management Information System (MIS) software, etc.







Module 5: Transport coordination Mapped to LSC/N0132, v1.0

Terminal Outcomes:

Detail the steps to be performed for transport coordination

Duration: 20:00	Duration : <i>35:00</i>
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Discuss the process to assess transportation requirement based on consignment volume, type and destination Discuss the parameters for selection of right transporter based on cost analysis and compliance to delivery dates Detail the documentation requirements for transportation of goods Check cargo arrangement as per consolidation chart Use ERP to record transport operations 	 Evaluate transportation requirement based on consignment volume, type and destination Identify the right transporter based on cost analysis and compliance to delivery dates Prepare the necessary documentation for transportation of goods Coordinate between transporter and internal stakeholders Verify cargo arrangement compliance to consolidation chart Record transport operations in ERP
Classroom Aids	

Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser

Tools, Equipment and Other Requirements

compressor, condenser, evaporator, LLMS & WMS , temperature and humidity sensor, simulator, tools and tackles, consumables, cold storage equipment, gas leak detectors, electrical systems, start relays and defrost timers, pressure pumps, etc.







Module 6: Guidelines on integrity and ethics Mapped to LSC/N9904, v1.0

Terminal Outcomes:

- Explain the concepts of integrity, ethics
- Detail the various regulatory requirements related to logistics industry

Duration: 10:00	Duration: 20:00
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
 Describe the concepts of integrity, ethics Detail the various regulatory requirements related to logistics industry Explain data and information security practices Discuss corrupt practices Discuss regulatory requirements, code of conduct and etiquettes Detail the procedure for documenting all integrity and ethics violations Explain escalation matrix for reporting deviation 	 Practice the principles of integrity and ethics Follow the various regulatory requirements related to logistics industry Perform data and information security practices Identify corrupt practices Comply to regulatory requirements Practice code of conduct and etiquettes Document all integrity and ethics violations Report deviation as per the escalation matrix

Classroom Aids

Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser

Tools, Equipment and Other Requirements

MS Project, MS Office, Computer, Projector, LLMS & WMS, TV, Stationery, Worksheets, Statistical Tools compressor, condenser, evaporator, temperature and humidity sensor, simulator, tools and tackles, consumables







Module 7: Compliance to health and safety standards Mapped to LSC/N9905, v1.0

Terminal Outcomes:

- Describe health, safety, and security procedures in warehouse
- Demonstrate the inspection procedure to ensure appropriate and safe conditions of activity area and equipment
- Illustrate the standard protocol to be followed during emergency situations, accidents and breach of safety

Duration: 20:00	Duration: 35:00		
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes		
 Detail health, safety and security procedures in cold storage plants Detail the safety precautionary method Explain the inspection procedure to ensure appropriate and safe conditions of activity area and equipment Detail hygiene and sanitation standards as per regulatory bodies such as FSSAI, APEDA Detail the pest control methods to ensure no pest Discuss unsafe working conditions Describe the inspection procedure to check safe handling of hazardous goods Discuss the standard protocol to be followed during emergency situations, accidents and breach pf safety 	 Communicate effectively with seniors to understand targets, performance indicators Practice responsible, disciplined and respectful behavior in the workplace Resolve conflicts amongst colleagues Practice cooperation, coordination, etiquette and collaboration with colleagues and clients Provide expert inputs and guide colleagues Communicate effectively with clients to understand work requirements Solve client escalations effectively Establish and maintain good client relationships 		

Classroom Aids

Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser

Tools, Equipment and Other Requirements

MS Project, MS Office, Computer, Projector, TV, Stationery, Worksheets, Statistical Tools compressor, condenser, evaporator, LLMS & WMS, temperature and humidity sensor, simulator, tools and tackles, consumables







Module 8: Verify GST invoices Mapped to LSC/N9906, v1.0

Terminal Outcomes:

Demonstrate the steps to be followed for verifying GST invoices

Duration: 10:00	Duration: 15:00			
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes			
 Describe the GST application procedure in invoicing process Detail the rules and regulation in applying and reversing GST Inspect to identify faults in a document with GST computation Describe GST documents approval process Check for pending litigation from previous regime Review monthly returns for compliance to regulations Check correctness of tax payment records and acknowledgements received 	 Prepare the GST application for invoicing process Examine faults in a document with GST computation Perform all activities for GST documents approval process Examine for pending litigation from previous regime Review monthly returns for compliance to regulations Examine correctness of tax payment records and acknowledgements received 			
Classroom Aids				

Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser **Tools, Equipment and Other Requirements**

Laptop, MS office, ERP, stationery, worksheets, LLMS & WMS, computer, projector, GST guidelines etc.







Module 9: Forecasting and trend analysis Mapped to LSC/N0110, v1.0

Terminal Outcomes:

• Detail the steps to be performed for forecasting and trend analysis

Theory – Key Learning Outcomes	Practical – Key Learning Outcomes
Discuss the different turns of twend analysis	
 Discuss the different types of trend analysis Detail the information required for performing various trend analysis Explain trend analysis to assess seasonality or cyclic nature of business Explain the procedure of preparing inference reports based on trend analysis Discuss the different forecasting methods and the corresponding data requirement Demonstrate forecasting technique based on available data 	 Perform different types of trend analysis Collect the information required for performing various trend analysis Perform trend analysis to assess seasonality or cyclic nature of business Prepare inference reports based on trend analysis Perform different forecasting methods based on available data Explain forecasted scenarios to manager/management

Classroom Aids

Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser

Tools, Equipment and Other Requirements

Laptop, MS office, ERP, stationery, worksheets, LLMS & WMS, computer, projector, GST guidelines etc.







Module 10: Science-based resource allocation and streamlining of operations

Mapped to LSC/N0127, v1.0

Terminal Outcomes:

- Describe allocation and review process for resources.
- Explain escalation procedure with manager and internal stakeholders to resolve queries.

Duration: 30:00	Duration: 30:00			
Theory – Key Learning Outcomes	Practical – Key Learning Outcomes			
 Detail the planning activities involved for daily/ weekly operations using decision tool. Describe allocation and review process for resources. Detail exigency plan preparation Explain escalation procedure with manager and internal stakeholders to resolve queries Describe relationship to be maintained with other departments, contractors, transporters, freight operators, clients, customs, and regulatory bodies Detail the examination process to be followed in warehouse operations. Explain damaged goods handling procedure. Describe planning and preventive maintenance. 	 Operate decision tool for generating and approving work plan. Use task manager for task allocation. Prepare budget and allocate the requisite MHE for tasks at hand Review and monitor the work of the assistants, executives and contractual workforce, and check for accuracy of documentation and task performance Devise exigency and contingency plan for optimal resource allocation. Escalate issues regarding MHE operations, transporter delays, accidents, damages, etc. to manager Plan corrective and preventive actions based on accident and damage reports Perform inspection for segregation, damage and disposal. Update tracker of stored inventory Review escalated issues and identify root cause for providing corrective action Escalate the issues to manager when external or additional help is required Coordinate with other departments, contractors, transporters, freight operators, clients, shipping companies, customs, regulatory bodies and others to resolve escalations if required Prepare claims reports for damaged goods and coordinate with insurance agency and client for processing 			

Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser **Tools, Equipment and Other Requirements**

Stationery, Radio Frequency Identification (RFID) scanner, bar code scanner, plastic bags, markers, Personal Protective Equipment (PPEs), Enterprise Resource Planning (ERP), computer, printers, Global Positioning System (GPS) tracker, LLMS & WMS, Material Handling Equipment (MHEs), etc.







Module 11: Employability Skills Mapped to DGT/VSQ/N0102, v1.0

Terminal Outcomes:

- Discuss the Employability Skills required for jobs in various industries
- Explain the constitutional values, including civic rights and duties, citizenship, responsibility towards society and personal values and ethics such as honesty, integrity, caring and respecting others that are required to become a responsible citizen
- Discuss how to identify opportunities for potential business, sources of funding and associated financial and legal risks with its mitigation plan







- associated financial and legal risks with its mitigation plan
- Describe the 4Ps of Marketing-Product, Price, Place and Promotion and apply them as per requirement
- Detail the significance of analyzing different types and needs of customers
- Explain the significance of identifying customer needs and responding to them in a professional manner.
- Discuss the significance of maintaining hygiene and dressing appropriately
- Explain the significance of maintaining hygiene and confidence during an interview
- List the steps for searching and registering for apprenticeship opportunities

- Utilize virtual collaboration tools to work effectively
- Devise a sample business plan, for the selected business opportunity
- Create a professional Curriculum Vitae (CV)
- Use various offline and online job search sources such as employment exchanges, recruitment agencies, and job portals respectively
- Perform a mock interview

Classroom Aids

Charts, Models, Video presentation, Flip Chart, Whiteboard/Smart Board, Marker, Board eraser, UPS, LCD Projector, Computer Tables & chairs

Tools, Equipment and Other Requirements

Computer (PC) with latest configurations – and Internet connection with standard operating system and standard word processor and worksheet software (Licensed) (all software should either be latest version or one/two version below), Scanner cum Printer







Annexure

Trainer Requirements

Trainer Prerequisites						
Minimum Educational	Specialization	cialization Relevant Industry Experience		Training Experience		Remarks
Qualification		Years	Specialization	Years Specialization		
12 th Pass	Warehousing	3	Warehousing	1	Warehousing	

Trainer Certification			
Domain Certification	Platform Certification		
Certified for Job Role: "Warehouse Executive" mapped to QP: "LSC/Q0301, v2.0". Minimum accepted score is 80%	Recommended that the Trainer is certified for the Job Role: "Trainer", mapped to the Qualification Pack: "MEP/Q2601". Minimum accepted score is 80%		







Assessor Requirements

Assessor Prerequisites						
Minimum Educational	Specialization	ecialization Relevant Industry Experience		Training/Assessment Experience		Remarks
Qualification		Years	Specialization	Years	Specialization	
12 th Pass	NA	1	Warehousing	1	warehousing	

Assessor Certification				
Domain Certification	Platform Certification			
Certified for Job Role: "Warehouse Executive" mapped to QP: "LSC/Q0301, v2.0". Minimum accepted score is 80%	Recommended that the Assessor is certified for the Job Role: "Assessor", mapped to the Qualification Pack: "MEP/Q2601". Minimum accepted score is 80%			







Assessment Strategy

The emphasis is on 'learning-by-doing' and practical demonstration of skills and knowledge based on the performance criteria. Accordingly, assessment criteria for each job role is set and made available in qualification pack.

The assessment papers for both theory and practical would be developed by Subject Matter Experts (SME) hired by Logistics Sector Skill Council or with the LSC accredited Assessment Agency as per the assessment criteria mentioned in the Qualification Pack. The assessments papers would also be checked for the various outcome-based parameters such as quality, time taken, precision, tools & equipment requirement etc.

Each NOS in the Qualification Pack (QP) is assigned a relative weightage for assessment based on the criticality of the NOS. Therein each Element/Performance Criteria in the NOS is assigned marks on relative importance, criticality of function and training infrastructure.

The following tools would be used for final assessment:

Practical Assessment: This comprises of a creation of mock environment in the skill lab which is 1. equipped with all equipment required for the qualification pack.

Candidate's soft skills, communication, aptitude, safety consciousness, quality consciousness etc. is ascertained by observation and marked in observation checklist. The outcome is measured against the specified dimensions and standards to gauge the level of their skill achievements.

- Viva/Structured Interview: This tool is used to assess the conceptual understanding and the behavioral aspects with regard to the job role and the specific task at hand. It also includes questions on safety, quality, environment, and equipment etc.
- On-Job Training: OJT would be evaluated based on standard log book capturing departments worked on, key observations of learner, feedback and remarks of supervisor or mentor.
- Written Test: Question paper consisting of 100 MCQs (Hard:40, Medium:30 and Easy: 30) with questions from each element of each NOS. The written assessment paper is comprised of following types of questions:
 - i. True / False Statements
 - ii. Multiple Choice Questions
 - iii. Matching Type Questions
 - iv. Fill in the blanks
 - ٧. Scenario based Questions
 - **Identification Questions** vi.

QA Regarding Assessors:

Assessors are selected as per the "eligibility criteria" laid down by LSC for assessing each job role. The assessors selected by Assessment Agencies are scrutinized and made to undergo training and introduction to LSC Assessment Framework, competency-based assessments, assessors guide etc. LSC conducts "Training of Assessors" program from time to time for each job role and sensitize assessors regarding assessment process and strategy which is outlined on following mandatory parameters:







- 1) Guidance regarding NSQF
- 2) Qualification Pack Structure
- 3) Guidance for the assessor to conduct theory, practical and viva assessments
- 4) Guidance for trainees to be given by assessor before the start of the assessments.
- 5) Guidance on assessments process, practical brief with steps of operations practical observation checklist and mark sheet
- 6) Viva guidance for uniformity and consistency across the batch.
- 7) Mock assessments
- 8) Sample question paper and practical demonstration







References

Glossary

Term	Description
Key Learning Outcome	Key learning outcome is the statement of what a learner needs to know, understand and be able to do in order to achieve the terminal outcomes. A set of key learning outcomes will make up the training outcomes. Training outcome is specified in terms of knowledge, understanding (theory) and skills (practical application).
OJT (M)	On-the-job training (Mandatory); trainees are mandated to complete specified hours of training on site
OJT (R)	On-the-job training (Recommended); trainees are recommended the specified hours of training on site
Training Outcome	Training outcome is a statement of what a learner will know, understand and be able to do upon the completion of the training.
Terminal Outcome	Terminal outcome is a statement of what a learner will know, understand and be able to do upon the completion of a module. A set of terminal outcomes help to achieve the training outcome.







Acronyms and Abbreviations

Term	Description
QP	Qualification Pack
NSQF	National Skills Qualification Framework
NSQC	National Skills Qualification Committee
NOS	National Occupational Standards